

# SDPS and BVPS

SharePoint Deployment Services  
Business Value Planning Services



## How do I choose which engagement to use?

- **SDPS** = Potentially 'greenfield' customers or those considering using SharePoint for new functionality (ECM, Portals & Collaboration, Search)
- **BVPS** = May already have deployed SharePoint somewhere in the organization; experiencing adoption pains; desire business process analysis. Focus is on adoption or business process improvement.



## SDPS?

- 1 My business wants to deploy SharePoint in a way we are not currently using it today (e.g. ECM, Portals & Collab, Search).
- 2 I have a specific business pain and I want to explore how deploying SharePoint can address it.
- 3 I am considering SharePoint deployment but want to learn more about its capabilities and how it can be used throughout my organization .
- 4 SharePoint is a consistent request from my employees, I would like more information.
- 5 I need help determining if SharePoint is deployed correctly for my workloads.

## BVPS?

- 1 I am using the Microsoft Office System but want to take a deeper look at my business process and identify improvements.
- 2 I have SharePoint deployed but am not realizing value / using it.
- 3 I have an adoption/change management concern around an IW Microsoft solution / SharePoint.

## BVPS

Business Value Planning Service (BVPS) is a packaged service offering designed to help customer Business Decision Makers (BDMs) develop a plan to leverage the strategic value of the Microsoft Information Worker (IW) platform by improving an impactful business process, working with the customer to document, analyse, optimise, justify, sequence, and propose a plan to improve their business using the MS Office System.

## SDPS

Microsoft SharePoint Deployment Planning Services (SDPS) is a packaged service designed for customers who are either considering a Microsoft Office SharePoint Server 2007 deployment or have business issues that can be addressed in whole or in part by the deployment of Business Productivity Infrastructure (BPI).

## SDPS/BVPS Vouchers

Ask your Microsoft licensing partner to download your SDPS / BVPS vouchers from the Microsoft Volume Licensing Services (MVLS) website. This could also be done by your notice contact or MVLS administrator. Your vouchers will explain the number of days you are entitled to, based on your Software Assurance.



**Microsoft** Partner

Gold Portals and Collaboration  
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